



CASE STUDY:

USE OF EXTERNAL INFORMATION SOURCES BY PHARMACEUTICAL LABORATORIES. SPAIN. 1998-99

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A survey carried out by the *Institut d'Estadística de Catalunya* and the *Asociación Multisectorial de la Información* (Asedie) under the project "Assessing the situation of the markets for electronic information services in the European Economic Area" (MSStudy II) for the DGXIII of the European Commission.

September 1999

1. OBJECTIVE

To investigate the current information usage patterns and trends —specially in electronic media- in pharmaceutical laboratories.

The exercise has been realized as a case study for *MSStudy II*, and the pharmaceutical laboratories have been chosen because they constitute one of the industries more information-intensive, and because they are a set of companies relatively homogeneous that allow an uniform treatment.

2. METHODOLOGY

A questionnaire was designed in January 1999 and sent for consultation to 6 colleagues working as librarians-information scientists in pharmaceutical laboratories. Their comments and suggestions allowed us to improve and also to adapt it to their own criteria.

In February the questionnaire was sent to the 138 pharmaceutical laboratories operating in Spain, indicating in the envelope "Attn. Documentation Centre". The addresses were obtained from the Spanish *Vademecum*, published by *Medimedia-Medicom*.

At the same time an e-mail message was sent to the 2.600 members of *IweTel*, a general librarians-information experts discussion list and to the 460 members of *Bib-Med*, another discussion list, this one specialized in information on bio-medicine (see Annex). This mailing served as "advertising" about the exercise and rendered further reactions.

The spontaneous response rate to the questionnaires was very low and it was necessary to carry out about 250 telephone calls to claim them. 45 questionnaires were posted again and 63 re-sent by fax.

3. RESPONSE

The pharmaceutical industry is experimenting a wave of mergers and acquisitions, and this caused that some research and information services had been merged. In a few cases the service was dismantled or reduced afterwards a purchase by a multinational

company. This situation created a feeling of insecurity among the professionals, and some of them to whom we spoke were suffering uncertainties about the future of their job.

In the 1998's edition of the *Vademecum*, the source directory that we used, there are 193 active entries. 55 correspond to laboratories that have been taken over in recent years to whom we did not send questionnaires. Out of the 138 laboratories addressed we were informed that 8 had merged along the last two years, thus lowering the potential number of responses or universe to 130.

41 laboratories expressed immediate unwillingness to answer and 55 said they "would think about it" but at the end did not answer.

Finally we got 36 valid answers (nearly a 28%), although half of them were had incomplete economic data.

We observed that, in general, the information professionals in pharmaceutical laboratories are working intensively, under an important stress and in an atmosphere a little oppressive. In many cases they are very reluctant to provide information because of confidentiality reasons and, specially, because of the strict rules imposed they are afraid to speak without the authorization of their managers. This explains in part the low response rate. As it will be seen, the answers that we received reflect a more optimistic and positive mood than the one we perceived when claiming the questionnaires at the telephone.

4. SHORT DESCRIPTION OF THE SAMPLE

Size

The sample got is quite representative of the sector, as it gathers 6 big laboratories (annual sales between 20.000 and 154.000 M PTA), 23 medium (1.000 - 20.000 M PTA) and 7 small (less than 1.000 M PTA). Nevertheless it seems that a bias towards the bigger companies has been produced because in small ones there is not an information centre established as such, and nobody is working specifically and clearly with information. The vast majority of these small companies did not answer the questionnaire.

Geographical situation in Spain

Barcelona (18), Madrid (17) and Valencia (1).

International headquarters of the respondents

Spain	11
Germany	6
France	5
United States	5
Italy	3
The Netherlands	2
United Kingdom	2
Sweden	1
Switzerland	1

5. WHO ANSWERS THE QUESTIONNAIRE

The questionnaires were fulfilled by the person responsible for the information services from various departments. A list of departments and titles follows:

Department answering the questionnaire	Title of the person answering the questionnaire
Documentation 17 *	Pharmacist 8
Medical-Research 9	Chemist 7
Medical information 3 **	Physician 7
Technical-Production 3	Humanities (various) 4
Finance 2	Information scientist 3
Regulatory affairs 1	Administrative 3
Internal auditing 1	Biologist 2
	Economist 2

* In some cases the Documentation department is joined to others: Regulatory affairs (2) and R+D (1)

** Information for sales force and the physicians.

6. ORGANIZATION OF INFORMATION SERVICES

28 laboratories (78%) have a library-documentation centre responsible for the main information tasks, although only 14 of them (39%) constitute an independent unit devoted only to information services.

18 (50%) have at the same time small information services in various departments:

Department	Cases
Regulatory affairs	16
Finance	9
Sales-Marketing	7
Juridical	7
Medical-Research	6
Technical-Production	3
Analysis-Quality	1
Data processing	1
Personnel	1

18 out of the 25 documentation centres of laboratories depending on foreign headquarters receive support from them. The percentage of information searches asked to the central services varies between 1% to 80%. There is not correlation with other factors like staff number, workers, sales volume, etc.

7. INFORMATION STAFF

On average, the number of professionals working in laboratories is 2,46, ranging from 0,1 persons to 15 persons. There is not a relationship between the information staff and the number of workers in the company nor the sales volume, except for the extreme situations:

- very big laboratories tend to have a little more staff than the average, and
- very small laboratories have part time staff only.

On average, each information professional might potentially serve the information needs of up to 167 employees (taking the total personnel figure of the company). This figure is interesting as a reference, but in practice the number of real users of the information services is much more lower. According to the answers received, each information professional serves 25,3 users (users who ask for services at least once per month).

Besides the above internal demand, information professionals has to carry out also searches for external customers (mainly physicians): 112 searches/month on average.

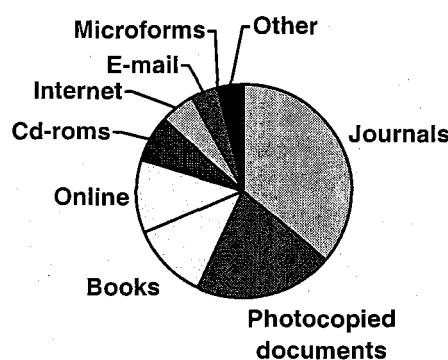
Titles of the total population of information professionals working in the laboratories:

Title	%
Pharmacists	27,2
Librarians-Information scientists	14,2
Chemists	11,6
Physicians	8,2
Biologists	6,2
Other university titles	7,1
Administrative	25,5

8. BUDGET

The average annual budget for the library-documentation centre, excluding personnel costs, is 4.612.000 PTA (• 27.583). It is spent according to the following items:

	%
8.1. Journals	36,13
8.2. Photocopies of articles and printed documents	20,76
8.3. Books	11,80
8.4. Online databases	11,06
8.5. Cd-roms	6,80
8.6. Internet (including online services accessed through this media)	5,46
8.7. E-mail (including costs of documents received by this way)	4,16
8.8. Microfilm or microfiche	0,16
8.9. Other	3,66



Information expenses in other departments

Most respondents were unable to provide figures about the information expenses of departments other than their own or about the total information expenses of the company. As a consequence it is not possible to draw general conclusions from the questionnaires, except that the biggest information budgets are, at large, for the sales-marketing departments.

Two ratios that seem inferable, on average, are the following:

- Total information expenses, including salaries / Sales volume = 0,8%
- Total information expenses, including salaries / R+D budget = 3,2%

9. INFORMATION SUPPLIERS

Laboratories were asked to tell which are their main (electronic) information sources indicating their intensity of use (5 = high, 4=fair, 3=little, 2=seldomly 1=sleeping password or old cd-rom copy).

This is the ranking of online hosts and cd-rom providers. The figures in the table are the number of times that respondents assigned that intensity to the corresponding information supplier. Low rates (1 and 2) indicate sources that have become less used. The last column is the total score of each source ($p5+q4+r3+s2+t1$):

9.1. International

Supplier	5	4	3	2	1	Total
The Dialog Corp.	8	4	4	2		72
SilverPlatter	9	3	1		3	63
STN	6	1				34
IMS	5	1	1			32
Dimdi	3	2		2	1	26
Ovid	1	1	2	1		17
Dun & Bradstreet		2	3	2		16
Reed-Elsevier	1	1	1			12
Swets	1		2			11
Dawson	1		1	1		10
Ebsco		1	1			7
Questel			3		2	4

9.2. Spanish

Supplier	5	4	3	2	1	Total
BOE	6	9	4			78
Cindoc/Csic*	1	3	5	4		37
Doc6	3	1	2	3		31
Oepm	2	3		1		24
Prous	1	1	5			24
Aranzadi	3	2				23
Meditex	2	2	1	1		23

MyNews		4		1		18
ICT	1	1	2			15
INE		1	3	1		15
La Ley-Actualidad		3	1			15

* See also specific references to IME (Índice Médico Español) in next section 10

Other national providers named:

Camerdata (total score =5), Eurostat-DataShop (4), Greendata (4), Icex (4), Informa (3), DGPyMe (3), EFE (2), Páginas Amarillas (2)

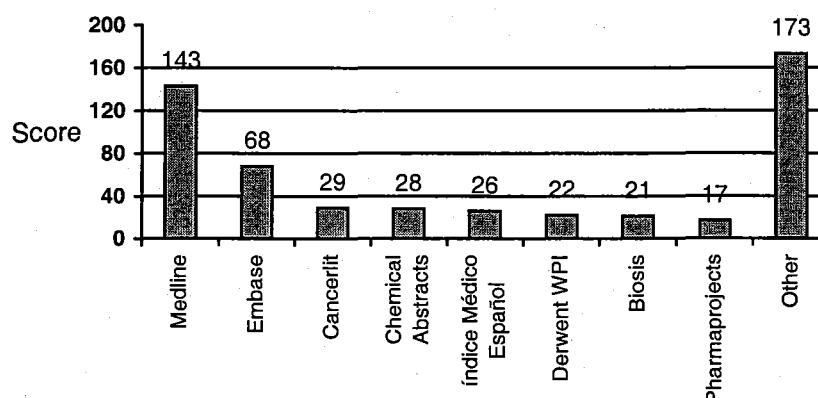
10. DATABASES

The list below includes the databases named two or more times by respondents:

Database	5	4	3	2	1	Total
Medline	25	4		1		143
Embase	5	7	4	1	1	68
Cancerlit	1	3	4			29
Chemical Abstracts	4	2				28
IME Índ.Méd. Esp.		3	4	1		26
WPI-Derwent	2	3				22
Biosis	1	2	2	1		21
PJBPharmaprojects	1	3				17
Cochrane	1	1	1	1		14
Current Contents	1	1	2			14
Registry	2	1				14
Inpadoc		3				12
IMS R+D Focus	1	1		1		11
Aidsline		1	2			10
Derwent Drug File	2					10
IMS Idrac	2					10
Intl. Pharm. Abs.		1	2			10
Reuter Health		1	2			10
Micromedex	1	1				9
Psycinfo			3			9
PJB Scrip	1		1			8
CAB		1	1			7
IAC Promt			1	2		7
Scisearch		1	1			7
EPO Eur.Patent.Off			2			6
Serline			1	1		5

Tradition and quality, but specially low (or free) rates, are decisive to make *Medline* the major information source (27% of the total database usage).

Most used databases



11. PROFESSIONAL ENVIRONMENT

Although many things could be improved (status, esteem, salary, budget, resources) the general feeling is that the working conditions of information professionals in laboratories are quite good. As we commented under point 3. RESPONSE, possibly the labour environment of the non respondents is something more pessimistic.

The use of the new technologies and internet is one of the most positive aspects underlined by the respondents. In general the use of electronic information is well accepted. Internet access has been made available also to most employees and many of them carry out information searches for themselves.

The new electronic information environment seems to be an exciting incentive to most of the librarians and information specialists.

E-mail

97% of the laboratories had e-mail available. Some respondents are very happy with e-mail and say that "it is beginning to replace the fax". Among other advantages, e-mail allows a faster document delivery service, and professional world-wide networking to share information and experiences.

Web site

75% of the replying laboratories have a corporate web site in Spain or are significantly represented at the headquarters web. Another 8% have web at the headquarters, but its content almost have not relation with the Spanish branch.

Intranet

69,4% of respondents have an intranet in their companies.

The involvement of the information professionals in it is as follows:

High	16%
Medium	48%
Low	20%
Zero	16%

100%

Internal databases

69,5% of respondents produce or collaborate in the production of internal database(s).

Softwares used:

Access	8
Knosys	8
Reference Manager	4
Lotus Notes	3
Glas	2
InMagic	2
Texto Windows	2

Other softwares named: Basis+, Claris Works, Clarity, Docubridge, Isis MDL, IBM 400 for AS-400, Mac-shop Pro, ProBase, Trip, WinSpirs.

Satisfaction level using internet for searching information

This question was answered by 100% of the respondents, i. e., all of them have internet access available. The level of satisfaction "medium+high" is noticeable: 89%

High	33%
Medium	56%
Low	11%
Zero	0%

100%

Internet is being used more and more specially to find legislation and international pharmaceutical regulations, rather than for accessing commercial databases.

Other tasks besides information service

Information professionals share frequently their working time between information services and other tasks. In most cases information is the main activity but in small laboratories it is a secondary one. Respondents estimated the amount of time spent in those other activities.

Task	% of non-information activity (total average)
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Report writing	25
Laboratory research	24
Regulatory affairs	13
User training	8
Intranet design	6
Archiving-document management	5
Computers	5
Marketing, presentations	4
Corporate web	1

Other	9
	100

Knowledge management

Respondents were asked to tell whether they act or plan to act as knowledge managers in their companies:

Yes	14%
Perhaps	39%
No	41%
no answer	6%
	100%

The information professionals are quite involved in providing information through the intranet (we got a 64% of "medium-high" participation —see under the heading **Intranet-**), but according to the above result and to various comments received it seems commonplace that their capacity to influence company decisions is limited.

Trends

Respondents were asked to rate their agreement to four proposals according to the situation in their companies. These are the proposals and the support they received:

- More and more end users carry out their own searches 68%
- The role of the information professionals is becoming more important 66%
- There is a shift from printed information sources to the electronic ones 72%
- The acquisition of printed documents (books, journals) continues to grow 65%

In general the comments corroborate the above four proposals regarding a greater acceptance and use of the electronic information and a slow shift from paper. Information professionals are quite ready to change but the end users still demand printed documents.

General balance

According to the respondents, along the past 3 years their work environment had:

- improved 64%
- been more or less the same 30%
- worsened 6%

Respondents were invited to rate their overall labour/professional satisfaction degree. The resulting average was 6,7.

As per some comments received aside, it seems that in some cases these ratings could be biased because the answers were known or could be known by the high management of the laboratories.

12. OTHER TRENDS OBSERVED

At the end of the questionnaire there was an open question for respondents to freely describe their job environment. We have tried to group and to summarize the comments.

We can not provide figures here, and the only thing we can do is to quote the more frequent phrases and to add our own estimations and interpretations afterwards having read the questionnaires in depth and having called back to some of the respondents.

- **Management unaware of information.**

In opinion of the respondents from various companies "it is quite evident that the high management do not understand clearly the strategic importance of having timely and good information". Although in almost 70% of the companies an intranet has been implemented, "the high management still resists to change to a more transparent flow of information and to more modern management structures". In general there is a lack of awareness about the vital need of working with the proper information. Managers do not know what the information professionals do and, as a consequence, these professionals have to fight hard to get corporate support for their activities (budget increase, more staff, professional training...).

There is a lack of a good infrastructure and organization in various companies as well. The corporate objectives are fuzzy and the responsibilities are bad defined.

- **Certain separation and shortness of resources**

It gives the impression that the information professionals are worse paid and have less category than other workers with the same university level. Also, the Information Department tends to suffer some isolation and separation from the rest of the company, although the situation appears to improve a little (as a general balance we have seen above that 64% of respondents believe that their situation has improved).

Information jobs were reduced in sharp contrast with other departments growth. Respondents to the questionnaires argue that the information staff should grow proportionally to the rest of personnel.

As it was said, some laboratories were in a merging process and workers were afraid of losing their jobs.

In most laboratories there have been information budget cuts during the past years.

- **Training**

Many professionals complained about lack of proper training in the new technologies, and having to self-learn. Some were worried because the training they received is useful only for the company.

- **Use of electronic information and tools**

A number of respondents complained about having to work with obsolete hardware and software, but in our opinion it has to be taken in relative terms. Although probably some are not using the last hard or software versions, it can be deducted from the answers that all the respondents are quite acquainted with the current information technologies.

In many laboratories end users carry out more searches by themselves than in a few years ago. This is a positive move but there is a danger that the user believes that the information he finds, frequently quite poor, is the only one that exists.

There is a trend to use more e-information but the real transition to electronic media is seen clearly only in reference works as catalogues, directories, pharmacopeias, etc. Electronic journals are not used very much yet because not all of them are available online and because not all the staff have internet access. In a few companies the management has not provided generalized internet access because is worried about possible work hindrances.

Most respondents show to be happy with the continuous development of new information tools and systems that they can enjoy at work. "Our tasks are now much more dynamic". This allow them to offer a broad range of information services, not only on STM but also on business matters (a few respondents inform about the use of expensive international business databases with high added value).

No complaints have been recorded in our sample about eventual difficulties having to cope with all the variety of new information resources, including internet.

Others report to be excited with their intranet because "it is very useful and (will) allow to share information between departments". On the contrary, one sceptic respondent declares: "information is power and it never will be fully shared in the company".

- **End users**

As it was said above, it looks as if in most laboratories end users (see chapter 11. PROFESSIONAL ENVIRONMENT, paragraph Trends) carry out their own searches.

End users began thinking that internet was a panacea and thought that with internet they would be self-sufficient. Eventually they discovered that searching is quite difficult and too much time consuming and many went back to the information centre to ask again for services to be done.

In some other companies end users are so busy that they never were able to carry out their information searches.

The end users have erroneous ideas about electronic journals (availability, licences). They should be trained in various matters but training do not seems an activity too much frequent in laboratories (only 8% of the non-information tasks).

In general all the professionals quote "good / interesting relations with users, which show to be satisfied with the information services".

13. BIBLIOGRAPHY

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2. Gasull, Jordi. "Fuentes de información para la inteligencia competitiva en el sector bio-farmacéutico". *El Profesional de la Información*, v. 8, n. 5, mayo de 1999, pp. 18-25.

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ANNEX

E-mail message sent to the members of *IweTel* and *Bib-Med* discussion lists:

>Date: Fri, 19 Feb 1999 14:11:41 +0200
>To: iwetel@listserv.rediris.es,bib-med@listserv.rediris.es
>From: Tomàs Baiget <baiget@sarenat.es>
>Subject: Encuesta en laboratorios farmacéuticos
>Cc: asediejt@asedie.es
>
>Queridos amigos:
>
>Como "Estudio de caso" del informe MSSStudy II
>del Programa INFO2000 de la DGXIII de la Comisión
>Europea , que llevamos a cabo conjuntamente el
>Instituto de Estadística de Catalunya (IDESCAT)
>y la Asociación Multisectorial de la Información
>(ASEDIE), se ha escogido "USO DE INFORMACIÓN EN
>LABORATORIOS FARMACÉUTICOS. ESPAÑA. 1998-99".
>
>Dentro de tres días se enviarán unas encuestas a
>los 140 laboratorios que figuran en el Vademecum
>de especialidades farmacéuticas españolas, a la
>atención del "Dept. de Documentación". Esperamos
>que así lleguen a los encargados de la información
>(bibliotecarios, documentalistas y especialistas
>en información).
>
>Si para mayor seguridad alguno de vosotros desea
>recibir la encuesta por correo-e se la podemos mandar
>adjunta en formato Word97. También podemos enviarla

- >por fax.
- >
- >El estudio pretende conocer:
 - >Hábitos en el uso de la información, penetración
 - >de internet y las TICs, fuentes de información
 - >más usadas, relación profesionales / usuarios,
 - >relación presupuesto en información / presupuesto
 - >general, nuevas tareas, tendencias, titulaciones,
 - >ambiente laboral...
- >Creemos que los resultados pueden muy interesantes.
- >
- >A todos los que llenen el cuestionario se les
- >enviará gratuitamente el informe completo.
- >
- >Tomàs Baiget
- >Inst. Estadística de Catalunya
- >baiget@sarenet.es

USO DE INFORMACIÓN EN LABORATORIOS FARMACÉUTICOS. ESPAÑA. 1998

Estudio realizado conjuntamente por la *Asociación Multisectorial de la Información (Asedie)* y el *Instituto de Estadística de Catalunya para la DGXIII de la Comisión Europea*.

Cuestionario sometido a secreto estadístico (Art. 13, Ley 12/89 de la Función Estadística Pública)

**Este estudio va dirigido a los responsables de
biblioteca, documentación, información y archivo
(o personas que trabajen en estas materias)
de los laboratorios farmacéuticos.**

1. Datos de identificación de la empresa

Nombre:

Dirección:

.....
Código postal: Ciudad: Prov.:

Teléfonos. (Ex)prefijo provincial:

Número(s):

Fax: Correo electrónico:

URL. Http://

Nombre del organismo superior del cual depende:

.....
Nombre de las empresas filiales, agencias o departamentos incluidos en las respuestas de este cuestionario:
.....

Nombre de la persona que contesta este cuestionario:

Departamento:

Cargo:

Estudios o titulación(es):

2. Existencia de servicios de información

2.1. ¿Tiene su empresa biblioteca o centro de documentación de ámbito general?

NO

SI

Único

Varios. ¿Cuántos?

2.2. En caso negativo, ¿qué persona o depto. se encarga de estas tareas?

2.3. ¿Existen departamentos con medios importantes de documentación e información propios?

(por ej., Depto. Jurídico , Depto. Financiero , Depto. Registros , Depto. Ventas , ,)

2.4. En el caso de depender de una empresa matriz, ¿qué porcentaje de sus consultas, servicios de información o peticiones de documentos los dirige a ella?

En un % de las consultas (incluidos todos los tipos de consultas)

País donde está la matriz o sede central:

3. Personal

¿Cuántas personas trabajan en total en la(s) biblioteca(s) - centro(s) de documentación o ejerciendo como profesionales de la información? (indique equivalentes a dedicación completa: p. ej., 2 personas a media jornada equivalen a 1 persona a plena dedicación):

3.1.1. Titulados en biblioteconomía o documentación:

3.1.2. Biólogos:, Farmacéuticos:, Médicos:, Químicos:

3.1.3. Otros titulados (especificar):

3.1.4. Auxiliares administrativos:

3.2. ¿Cuántas personas trabajan en total en su empresa?

3.3. Si la empresa está distribuida en diferentes edificios, ¿cuántas personas trabajan en su misma sede?

3.4. ¿Cuántas personas podrían usar sus servicios de información?

3.5. ¿Cuántas los usan realmente con alguna frecuencia?
(p. ej., como mínimo una vez al mes)

3.6. En el caso de servir consultas y peticiones externas (por ej., a médicos), ¿qué cantidad de ellas reciben mensualmente (promedio)?

Nota: Queremos hallar la relación nº de documentalistas / nº de usuarios.

Por favor haga las abstracciones necesarias para acomodar su situación a la imaginada en este cuestionario y explique las posibles diferencias con la realidad.

4. Presupuesto

Presupuesto total anual de su empresa para adquirir productos y servicios de información. Por favor intente hacer una estimación de **todos** los departamentos de su empresa (esto puede resultar difícil, pues quizás el presupuesto no esté bajo su control, pero intente dar alguna indicación):

Biblioteca / serv. documentación	PTA
Dirección	PTA
Dept. jurídico	PTA
.....	PTA
.....	PTA
.....	PTA
Dept. financiero	PTA (Nº de terminales =)

Nota: Algunos servicios de información financiera en tiempo real (Reuter, Bloomberg, etc.) cobran según el nº de terminales. Este tipo de información tiene un coste particularmente elevado, por lo que, de usarse en la empresa, rogamos se especifique por separado en este apartado con el fin de no distorsionar las otras cifras.

Desglose aproximadamente los gastos del servicio de documentación / biblioteca --por favor haga una estimación (en %)---:

4.1. Libros	%
4.2. Revistas y otros documentos impresos	%
4.3. Fotocopias de artículos y documentos impresos	%
4.4. Microfilm o microficha	%
4.5. Online clásico	%
4.6. Correo-e (incl. recepción de documentos electrónicos).....	%
4.7. Cd-rom	%
4.8. Internet *	%
4.9. Otros **	%

100 %

* Incluya los servicios de información de pago recibidos por internet
(p. ej. *DialogWeb*)

** Especifique, por favor

Nota:

Queremos hallar qué porcentaje representa el gasto en información sobre el presupuesto total de la empresa (éste lo obtendremos del Registro Mercantil).

5. Proveedores externos de información electrónica más utilizados
 (vía online, correo-e, internet, cd-rom...)

Indique: **5** Muy usado, **4** Bastante usado, **3** Poco usado, **2** Raramente usado,
1 Se mantiene activado online pero no se usa, el cd-rom es antiguo, etc.

5.1. Extranjeros

	En mi Depto.	En otros Deptos.
1. The Dialog Corp.	<input type="checkbox"/>	<input type="checkbox"/>
2. STN	<input type="checkbox"/>	<input type="checkbox"/>
3. Questel	<input type="checkbox"/>	<input type="checkbox"/>
4. Dimdi	<input type="checkbox"/>	<input type="checkbox"/>
5. Reuter	<input type="checkbox"/>	<input type="checkbox"/>
6. Bloomberg	<input type="checkbox"/>	<input type="checkbox"/>
7. SilverPlatter	<input type="checkbox"/>	<input type="checkbox"/>
8. Ovid	<input type="checkbox"/>	<input type="checkbox"/>
9. Reed-Elsevier	<input type="checkbox"/>	<input type="checkbox"/>
10. IAC	<input type="checkbox"/>	<input type="checkbox"/>
11. Chadwyck-Healey	<input type="checkbox"/>	<input type="checkbox"/>
12. Swets	<input type="checkbox"/>	<input type="checkbox"/>
13. Ebsco	<input type="checkbox"/>	<input type="checkbox"/>
14. Dawson	<input type="checkbox"/>	<input type="checkbox"/>
15. Dun & Bradstreet ..	<input type="checkbox"/>	<input type="checkbox"/>
16.	<input type="checkbox"/>	<input type="checkbox"/>
17.	<input type="checkbox"/>	<input type="checkbox"/>
18.	<input type="checkbox"/>	<input type="checkbox"/>
19.	<input type="checkbox"/>	<input type="checkbox"/>
20.	<input type="checkbox"/>	<input type="checkbox"/>
21.	<input type="checkbox"/>	<input type="checkbox"/>
22.	<input type="checkbox"/>	<input type="checkbox"/>
23.	<input type="checkbox"/>	<input type="checkbox"/>
24.	<input type="checkbox"/>	<input type="checkbox"/>

5.2. Españoles

	En mi Depto.	En otros Deptos.
1. Aranzadi	<input type="checkbox"/>	<input type="checkbox"/>
2. Asnaf / Equifax	<input type="checkbox"/>	<input type="checkbox"/>
3. BOE	<input type="checkbox"/>	<input type="checkbox"/>
4. Camerdata	<input type="checkbox"/>	<input type="checkbox"/>
5. Cindoc	<input type="checkbox"/>	<input type="checkbox"/>
6. Data-Shop Eurostat	<input type="checkbox"/>	<input type="checkbox"/>
7. DGPyme	<input type="checkbox"/>	<input type="checkbox"/>
8. DOC6	<input type="checkbox"/>	<input type="checkbox"/>
9. EFE	<input type="checkbox"/>	<input type="checkbox"/>
10. Greendata	<input type="checkbox"/>	<input type="checkbox"/>
11. ICEX	<input type="checkbox"/>	<input type="checkbox"/>
12. ICT	<input type="checkbox"/>	<input type="checkbox"/>
13. INE	<input type="checkbox"/>	<input type="checkbox"/>
14. Infoline	<input type="checkbox"/>	<input type="checkbox"/>
15. Informa	<input type="checkbox"/>	<input type="checkbox"/>
16. La Ley-Actualidad	<input type="checkbox"/>	<input type="checkbox"/>
17. Meditex	<input type="checkbox"/>	<input type="checkbox"/>
18. My News	<input type="checkbox"/>	<input type="checkbox"/>
19. OEPM	<input type="checkbox"/>	<input type="checkbox"/>
20. Páginas Amarillas	<input type="checkbox"/>	<input type="checkbox"/>
21. Prous	<input type="checkbox"/>	<input type="checkbox"/>
22. Taric	<input type="checkbox"/>	<input type="checkbox"/>
23.	<input type="checkbox"/>	<input type="checkbox"/>
24.	<input type="checkbox"/>	<input type="checkbox"/>

5.3. Escriba las bases de datos más usadas.

Indique: **5** Muy usada, **4** Bastante usada, **3** Poco usada, **2** Raramente usada,
1 Se mantiene activada online pero no se usa, el cd-rom es antiguo, etc.

En mi Depto.	En otros Deptos.
--------------	------------------

- 1^a
- 2^a
- 3^a
- 4^a
- 5^a
- 6^a

En mi Depto.	En otros Deptos.
--------------	------------------

- 7^a
- 8^a
- 9^a
- 10^a
- 11^a
- 12^a

6. Entorno profesional y laboral

6.1. ¿Tiene su empresa web? SI NO

6.2. ¿Tiene intranet? SI NO

6.2.1 En caso afirmativo: ¿Participa Vd. en ella?

Mucho Bastante Poco Nada

6.3. ¿Elabora o participa en la producción de bases de datos internas?

SI NO

6.3.1. ¿Qué software(s) o programa(s) utiliza(n)?

.....

6.4. Califique el grado de satisfacción de obtener información a través de internet para su empresa:

Alto Medio Poco Nada No tengo acceso

6.5. ¿Qué proporción de tiempo su departamento (o Vd., si está solo o sola) dedica además a otras funciones que no son propiamente las “clásicas” de información?

Registro de medicamentos % Contenidos / diseño del web corporativo.... %

Invest. o auxiliar de laborat. % Contenidos / diseño de la intranet %

Redacción de informes % Informática %

Cursos de formación para usuarios %

Presentaciones comerciales, marketing %

..... %

..... %

6.6. ¿Actúa o espera poder actuar en el futuro como *knowledge manager (KM)* o gestor del conocimiento –con lo que ello implica de poder decisario y de gestión de personal–, junto a la dirección? (El KM gestiona casi **toda** la información interna de la empresa).

SI NO Quizá

7. Tendencias. Indique si está de acuerdo o no con estas afirmaciones:

(por favor, en todos los casos añada comentarios si lo cree oportuno)

Mucho, Bastante, Quizá, En desacuerdo, Muy en desacuerdo

7.1. Los usuarios cada vez realizan más búsquedas de información por su cuenta

7.2. El papel de los profesionales de la información cada vez es mayor en mi empresa

7.3. En mi empresa se percibe una transición de las fuentes de información externa impresas a las electrónicas

7.4. La adquisición de documentos impresos (libros, revistas) sigue aumentando

7.5. Otras tendencias observadas en el uso de **información electrónica** (hábitos, mentalidad, aceptación, prejuicios, ideas erróneas, ideas correctas...):
.....
.....

8. Observaciones de su entorno profesional

Por favor, **comente** los aspectos técnicos y laborales más relevantes y explique por qué. Haga **recomendaciones**. Todas sus **opiniones** nos serán muy útiles. Recuerde que toda la información de este cuestionario se tratará de forma absolutamente confidencial.

8.1. NEGATIVOS

Qué es lo que más le preocupa:

(Reducción de plantilla, nivel de sueldo y/o categoría en relación a los otros trabajadores, marginación, falta de formación en nuevas tecnologías, reducción de presupuesto, ambiente de trabajo, falta de acceso a las fuentes de información adecuadas...)

8.2. POSITIVOS

De lo que hace o le ocurre, qué es lo que más le ilusiona o interesa:

(Mejor software, mejores bases de datos, correo-e, sueldo, status social...)

8.3. BALANCE GENERAL

8.3.1. Piense en su entorno laboral de hace 3 años e indique si ahora:

Ha mejorado , Está por el estilo , Ha empeorado

8.3.2. Califique su nivel de satisfacción profesional y laboral (de 1 al 10):

Enviar este cuestionario relleno a:

Tomás Baiget

Instituto de Estadística de Catalunya

Subdirección de Asistencia Técnica Estadística

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08003 Barcelona

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ÚS D'INFORMACIÓ EN LABORATORIS FARMACÈUTICS. ESPANYA. 1998

Estudi realitzat conjuntament per l'*Asociación Multisectorial de la Información (Asedie)* i l'*Institut d'Estadística de Catalunya* per a la *DGXIII de la Comissió Europea*.

Qüestionari sotmès a secret estadístic (Art. 13, Llei 12/89 de la Funció Estadística Pública)

**Aquest estudi va dirigit als responsables de
biblioteca, documentació, informació i arxiu
(o persones que treballen en aquestes matèries)
dels laboratoris farmacèutics.**

1. Dades d'identificació de l'empresa

Nom:

Adreça:

Codi postal: Ciutat: Prov.:

Telèfons. (Ex) prefix provincial:

Número ((s)):

Fax: Correu elèctronic:

URL. Http://

Nom de l'organisme superior del qual depèn:

.....
Nom de les empreses filials, agències o departaments inclosos en les respostes d'aquest qüestionari:

.....
Nom de la persona que contesta aquest qüestionari:

Departament:

Càrrec:

Estudis o titulació(ns):

2. Existència de serveis d'informació

2.1. Té la vostra empresa biblioteca o centre de documentació d'àmbit general?

NO

SI

Únic

Diversos. Quants?

2.2. En cas negatiu, quina persona o dept. s'encarrega d'aquestes tasques?

2.3. Existeixen departaments amb mitjans importants de documentació i informació propis?

(per ex., Dept. Jurídic , Dept. Financer , Dept. de Registres , Dept. Ventes , ,)

2.4. En el cas de dependre d'una empresa matriu, quin percentatge de les vostres consultes, serveis d'informació o peticions de documents els hi diriguï?

En un % de les consultes (inclosos tots els tipus de consultes)

País on és la matriu o seu central:

3. Personal

Quantes persones treballen en total en la(s) biblioteca(s) - centre(s) de documentació o exercint com a professionals de la informació? (indiqueu equivalents a dedicació completa: p. ex., 2 persones a mitja jornada equivalen a 1 persona a plena dedicació):

3.1.1. Titulats en biblioteconomia o documentació:

3.1.2. Biòlegs:, Farmacèutics:, Metges:, Químics:

3.1.3. Altres titulats (especifiqueu-los):

3.1.4. Auxiliars administratius:

3.2. Quantes persones treballen en total en la vostra empresa? (a l'Estat espanyol).....

3.3. Si l'empresa està distribuïda en diferents edificis, quantes persones treballen en la vostra mateixa seu?

3.4. Quantes persones podrien usar els vostres serveis d'informació?

3.5. Quantes els usen realment amb alguna freqüència?
(p. ex., com a mínim una vegada al mes)

3.6. En el cas de servir consultes i peticions externes (por ex., a metges), quina quantitat en rebeu mensualment (valor mitjà)?

Nota: Volem trobar la relació: nº de documentalistes / nº d'usuaris.

Si us plau feu les abstraccions necessàries per acomodar la vostra situació a la imaginada en aquest qüestionari i expliqueu les possibles diferències amb la realitat.

4. Pressupost

Pressupost total anual de la vostra empresa per adquirir productes i serveis d'informació. Si us plau intenteu fer una estimació de **tots** els departaments de la vostra empresa (això us pot resultar difícil, ja que potser el pressupost no està sota la vostra responsabilitat, però intenteu donar alguna indicació):

Biblioteca / serv. documentació	PTA
Direcció	PTA
Dept. jurídic	PTA
Dept. mèdic	PTA
.....	PTA
.....	PTA
Dept. financer	PTA (Nº de terminals =)

Nota: Alguns serveis d'informació finançera en temps real (Reuter, Bloomberg, etc.) cobren segons el nº de terminals. Aquest tipus d'informació té un cost particularment elevat, pel que, d'usar-se en l'empresa, preguem que l'especifiqueu separadament en aquest apartat per tal de no distorsionar les altres xifres.

Desglosseu aproximadament les despeses del servei de documentació / biblioteca --si us plau feu una estimació (en %)---:

4.1. Llibres	%
4.2. Revistes i altres documents impresos	%
4.3. Fotocòpies d'articles i documents impresos	%
4.4. Microfilm o microfitxa	%
4.5. Online clàssic	%
4.6. Correu-e (incl. recepció de documents electrònics).....	%
4.7. Cd-rom	%
4.8. Internet *.....	%
4.9. Altres **	%

100 %

* Incloeu els serveis d'informació de pagament rebuts per internet
(p. ex. DialogWeb)

** Especifiqueu-los, si us plau

Nota:

Volem trobar quin percentatge representa la despesa en informació sobre el pressupost total de l'empresa (aquest l'obtindrem del Registre Mercantil).

5. Proveïdors externs d'informació electrònica més utilitzats

(via online, correu-e, internet, cd-rom...)

Indiqueu: **5** Molt usat, **4** Bastant usat, **3** Poc usat, **2** Rarament usat,
1 Es manté activat online però no s'usa, el cd-rom és antic, etc.

5.1. Estrangers

- | | |
|---|---|
| 1. The Dialog Corp.
2. STN
3. Questel
4. Dimdi
5. Reuter
6. Bloomberg
7. SilverPlatter
8. Ovid
9. Reed-Elsevier
10. IAC
11. Chadwyck-Healey
12. Swets
13. Ebsco
14. Dawson
15. Dun & Bradstreet ..
16. IMS
17.
18.
19.
20.
21.
22.
23.
24. | <input type="checkbox"/> En el meu dept.
<input type="checkbox"/> En altres depts. |
|---|---|

5.2. Espanyols

- | | |
|---|---|
| 1. Aranzadi
2. Asnef / Equifax
3. BOE
4. Camerdata
5. Cindoc
6. Data-Shop Eurostat
7. DGPyme
8. DOC6
9. EFE
10. Greendata
11. ICEX
12. ICT
13. INE
14. Infoline
15. Informa
16. La Ley-Actualidad
17. Meditex
18. My News
19. OEPM
20. Pàginas Amarillas
21. Prous
22. Taric
23.
24. | <input type="checkbox"/> En el meu dept.
<input type="checkbox"/> En altres depts. |
|---|---|

5.3. Escriviu el nom de les bases de dades més usades.

Indiqueu: **5** Molt usada, **4** Bastant usada, **3** Poc usada, **2** Rarament usada,
1 Es manté activada online però no s'usa, el cd-rom és antic, etc.

En el meu dept.

En altres depts.

- | | | |
|--|--|--|
| 1 ^a
2 ^a
3 ^a
4 ^a
5 ^a
6 ^a | <input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/> | <input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/> |
|--|--|--|

En el meu dept.

En altres depts.

- | | | |
|---|--|--|
| 7 ^a
8 ^a
9 ^a
10 ^a
11 ^a
12 ^a | <input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/> | <input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/>
<input type="checkbox"/> |
|---|--|--|

6. Entorn professional i laboral

6.1. Té la vostra empresa web? SI NO

6.2. Té intranet? SI NO

6.2.1 En cas afirmatiu: Hi participieu?

Molt Bastant Poc Gens

6.3. Elaboreu o participeu en la producció de bases de dades internes?

SI NO

6.3.1. Quin software(s) o programa(s) utilitzeu?

.....

6.4. Qualifiqueu el grau de satisfacció d'obtenir informació a través d'internet per a la vostra empresa:

Alt	Mig	Poc	Gens	No hi tinc accés
<input type="checkbox"/>				

6.5. Quina proporció de temps el vostre departament (o vós mateix, si esteu sol o sola) dediqueu a més a **altres funcions** que no són pròpiament les "clàssiques" d'informació?

Registre de medicaments	%	Continguts / disseny del web corporatiu....	%
Invest. o auxiliar de laborat.	%	Continguts / disseny de la intranet	%
Redacció d'informes.....	%	Informàtica	%
Cursos de formació per a usuaris	%		
Presentacions comercials, màrqueting	%		
.....	%		
.....	%		

6.6. Actueu o espereu poder actuar en el futur com a *knowledge manager (KM)* o gestor del coneixement –amb el que això implica de poder decisió i de gestió de personal--, juntament amb la direcció? (el *KM* gestiona quasi bé **tota** la informació interna de l'empresa).

SI NO Potser

7. Tendències. Indiqueu si esteu d'acord o no amb aquestes afirmacions:

(si us plau, en tots els casos afegiu-hi comentaris si ho creieu oportú)

Molt, Bastant, Potser, En desacord, Molt en desacord

7.1. Els usuaris cada vegada realitzen més cerques d'informació pel seu compte

7.2. El paper dels professionals de la informació cada vegada és més important en la meva empresa

7.3. En la meva empresa es percep una transició de les fonts d'informació externa empreses a les electròniques

7.4. L'adquisició de documents impresos (llibres, revistes) segueix augmentant

7.5. Altres tendències observades en l'ús d'**informació electrònica** (hàbits, mentalitat, acceptació, prejudicis, idees erròries, idees correctes...):

.....

.....

8. Observacions del vostre entorn professional

Si us plau, **comenteu** els aspectes tècnics i laborals més rellevants i expliqueu per què. Feu **recomanacions**. Totes les vostres **opinions** ens seran molt útils. Recordeu que tota la informació d'aquest qüestionari es tractarà de forma absolutament confidencial.

8.1. NEGATIUS

Què és el que més us preocupa:

(reducció de plantilla, nivell de sou i/o categoria en relació als altres treballadors, marginació, falta de formació en noves tecnologies, reducció de pressupost, ambient de treball, manca d'accés a les fonts d'informació adequades...)

8.2. POSITIUS

Del que feu o us passa, què és el que més us il·lusiona o interessa:

(millor programari, millors bases de dates, correu-e, sou, *status* social...)

8.3. BALANÇ GENERAL

8.3.1. Penseu en el vostre entorn laboral de fa 3 anys i indiqueu si ara:

Ha millorat Està per l'estil Ha empitjorat

8.3.2. Qualifiqueu el vostre nivell de satisfacció professional i laboral
(de 1 a 10):

Envieu aquest qüestionari omplert a:

Tomàs Baiget

Institut d'Estadística de Catalunya

Subdirecció d'Assistència Tècnica Estadística

Via Laietana 58
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