

Consortia Approach

- New marketing strategy of publishers; uses 'leveraged resources' & 'distance information'

- 'distance information'
 Cost implications and organisational readiness (user acceptance) are important; No cost saving for existing subscriptions/ subscribers
 Tacit acceptance of current model "publishers won't accept less, libraries can't spend more'; New sustainable model required
 Publishers want current level of revenue flow to be maintained and are looking for new market; customer defined profile not accepted
 Consortia different needs and difficulties of negotiating with group, more flexibility needed for libraries; Proportional distribution of savings/ benefits to consortia participant
 Price is same but incentives like additional databases, broader coverage of journals, links, TOC service, etc., are offered
 Bundling and unbundling; very few exclusive titles and large number overlap (desirable titles bundled with one of little value) & current usefulness of other titles in doubt; customised contents (of specific documents) not possible

 Journal war' between scientists and commercial publishers
- 'Journal war' between scientists and commercial publishers High margin (35%) of some publishers
- Low cost of production and distribution of e-journals

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e-journals

E-journals delivered individually or in bundles, directly or through intermediaries mostly online via web but also avilable on CD, by e-mail and as text incorporated into databases

- 1. extent of subscription by individuals
- extent of use under pay per use scheme
- on-screen use without print
- reader s/w supporting multiple formats
- ease of view; downloading
- with or without print version; need for print
- 7. pre-print circulation
- subscription based on no. of relevant articles appeared and / or used
- 9. management reports/ use statistics
- 10. who archives them? if publisher vanishes? back volumes on CD
- 11. implications on resource sharing network delays
- 12. software/ server frustrations
- 14. customer defined profile for aggregator; Swets Blackwell; EBSCO; Inf Qest; SwetsNet; OCLC; Gale; Bell & Howell
- 15. 3 m DOIs in use giving live cross-references in online journals

journal war

Reed Elsevier (Anglo-Dutch co.)

- bought Harcourt General (USA) for \$ 4.5 b
- worth \$ 10 b (specialises in science, legal, education & business)
- controls 20% of science-journal market (1200+500 titles)
- 4. has 35% margin (others 20%)

Scientists

- want free/ wider access to to their papers
- 2. against steep increase in price want cutting publishing delays

- average price increase of acader journals between 1986 & 1999 is 207%
- no. of journals bought is reduced by 6%
- Brain Resarch of Reed Elsevier cost \$ 17,444

Public Library of Science (a group)

- boycott publisher who does not reliquish rights to bio-medical published papers after six months
- liberate research from the gatekeeping publishers by posting papers online from the start

ACS & a group of scientists

- launched Organic Letters (\$2438) as a rival to Tetrhedron Letters (\$9036) of Reed Elsevier
- 500 manuscripts in 1st 100 days

partia. 10.3%

M S Sridhar, ISRO, Bromblishers are ready to discuss a

A Delphi survey on future of e-journals

(45 scientists, publishers, librarians, journal agents and consultants about (1) reading (2) role as scholarly communication (3) sceinarios for future (4) serials crisis/ journal war (5) archiving (6) pricing & access models)

FINDINGS:

AGREEMENTS

Other publication channels will be more effective in certain areas

Peer-review & quality control are most imporatant contributions of eiournals

Scholarly communication status will fall noticeably

e-version represent transient

e-journals alone will not solve the serials crisis / journal war

Holding printed versions of e iournals as archival copies will be discontinued

Pay-per-use access will become more important

DIVERGENCE

Desirability of preprint archives

Look of future e-journal

Responsibility for archiving

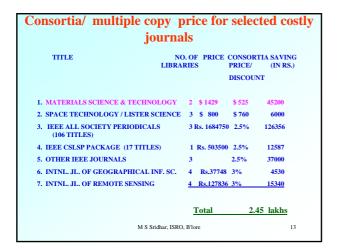
Consequence of pay-per-use access Benefits of consortial licence

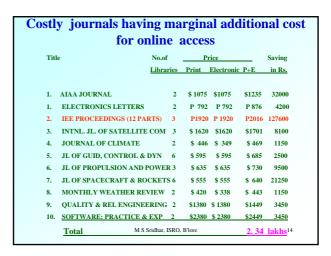
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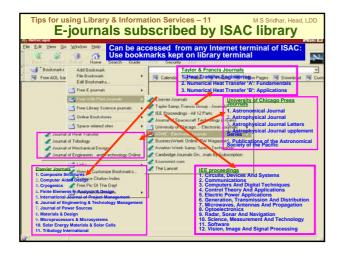
A case of e-journals in Taiwan NOT ENOUGH TITLES: out of 2700 titles in the Index to Chinese periodical literature, only 280 had web sites and less than 1% provided full text journals; Chinese periodicals directory (available online) lists 892 e-journals. But a test revealed that not accessible 238 26.7% Pie 1 ot accessible 26.7% title not four 34.2% connected to URL 654 73.3% - needed further search to locate 343 - title found 106 - title not found 237 under construction ACCESSIBILITY: access to over 50% of the titles could not be achieved in b INCOMPLETENESS: out of 344 accessed, only 24% provided complete contents of latest ssue; some were 6 issues behind schedule; back issues were only for recent 3 years others 3.6% full text Partial FT abstract TOC advt. others total titles 205 43 30 76 48 15 417 % 49.2 10.3 7.2 18.2 11.5 3.6 100

A proposal for cooperative acquisition of IEEE journals (10/10/94 - BSLG) TITLE (IEEE TR. ISSUES/ 1994 SUBN. PRORATA NO PRICE IN \$ -(PACKAGE) AIRFREIGHT PRICE IN \$ 147 Biomedical Engineering 12 285+66 =351 **Broadcasting** 50+33 = 83 35 98+35 =133 Education 77 56 Medicine & Biology 105+36 =141 81 60 150+39 =189 Medical Imaging Nuclear Science 170+93 =263 152 112 Journal of Oceanic 115+45 =160 4 92 68 Engineering Speech & Audio 122+45 =167 96 71 Processing Professional 85+35 =120 69 51 ommunicati M S S dhar ISRO B'lor Total \$ 680 (1994)

less than 40% were covered by indexing dourns to, Blore









About the Author

Dr. M.S.Sridhar is a post graduate in mathematics and business management and a doctorate in library and information science. He is in the profession for last 35 years. Since 1978 he is heading the Library and Documentation Division of ISRO Satellite Centre, Bangalore. Earlier he has worked in the libraries of National Aeronautical Laboratory (Bangalore), Indian Institute of Management (Bangalore) and University of Mysore. Dr. Sridhar has published four books ('User research: a review of information-behaviour studies in science and technology', 'Problems of collection development in special libraries', 'Information behaviour of scientists and engineers' and 'Use and user research with twenty case studies') and 74 research papers, written 19 course material for BLIS and MLIS, presented over 22 papers in conferences and seminars, and contributed 5 chapters to books. E-mail:

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