



LAOAP Partner Profile: Instituto de Estudios Peruanos

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Founded in 1964, the Instituto de Estudios Peruanos (IEP) is one of the leading social science research centers in Perú. Since its inception, IEP has supported a vigorous publication program to support its mission: to contribute to the process of equitable economic development, to the strengthening of the country's democratic institutions, and to the recognition and acceptance of cultural diversity in Perú.

Measured in terms of the quantity and quality of its publications, the IEP is the leading specialized publisher in the social sciences in the Andean region. In addition to its own imprint, the IEP co-publishes works with several Peruvian and international organizations.

Under LAOAP, the IEP has digitized numerous classics from the Peruvian social sciences, including this out of print title from 1976.

Table 1. Access to IEP *Documentos de Trabajo* via Library, Sales, and the Web, 2006

Working paper title	Number of OCLC World-Cat libraries holding title	Copies sold through IEP bookstore	Average number of downloads of LAOAP digitized paper (6 mo.)
“Último mapa político: análisis de los resultados de las elecciones regionales de noviembre del 2002”	4	18	708
“Educación, ciudadanía y violencia en el Perú: una lectura del informe de la CVR”	4	37	587
“Población y etnicidad en el Perú republicano: algunas revisiones”	17	Out of print	581
“Valores democráticos y participación ciudadana en el Perú 1998–2001”	1	Out of print	566
“Teatro popular en Bolivia: la afirmación de la identidad chola a través de la metáfora de la hija pródiga”	0	15	478
“Discriminación y exclusión: políticas públicas de salud y poblaciones indígenas”	0	19	442
“El centralismo peruano en su perspectiva histórica”	0	40	391
“La batalla por la carretera interoceánica en el sur peruano: ¿localismo o descentralismo?”	2	21	314
“El mercado de medicamentos en el Perú: ¿libre o regulado?”	0	61	266
“La dinámica de los actores regionales y el proceso de descentralización: ¿el despertar del letargo?”	0	21	257
Total	28	232	4,590

continued

The IEP Library joined the LAOAP as a content partner in August 2006. Under terms of the LARRP grant from the Department of Education's Technical Innovation and Cooperation for Foreign Information Access (TICFIA) program, the IEP received a scanner, workstation, software, and technical support for digitization. Our experience digitizing titles under the IEP imprint has created the opportunity to provide broad access through the Web to a large number of out-of-print "classics" in the Peruvian social sciences. Table 1 shows the large number of downloads of these titles.

The first titles we began digitizing were from the *Working Papers* series, as most of these titles are out of print. Issuing reprints of out-of-print works, even in limited print runs, is generally not economically feasible for us. In September, we began with digitization of the first titles from our initial monograph series, *Perú Problema*. Most of the titles from this series are out of print, yet they continue to be highly sought after by our users.

To date, under the LAOAP project, we have digitized and put online over 8,500 pages of full text from over one hundred IEP working papers, plus eleven book-length titles from *Perú Problema*. We plan to continue adding digitized titles from these and other series over the coming months. We were extremely pleased to learn that between the time we put our first digital texts online in July 2006 and the beginning of 2007, the IEP digitized publications have been downloaded over 20,000 times.

At the IEP, we believe initiatives such as the LAOAP can contribute to a significant cost savings in terms of education and the publishing of research results by increasing the visibility of, and access to, these materials. ❖